

Checklist for Conducting Internal Audit in a Retail Store in India

PRE-AUDIT PREPARATION

Documentation Review

- Previous audit reports and management responses
- Store operational policies and procedures manual
- Organizational chart and reporting structure
- List of all licenses and permits
- Insurance policies and coverage details
- Vendor agreements and contracts
- Employee handbook and HR policies

Audit Planning

- Define audit scope and objectives
- Prepare audit timeline and schedule
- Assign audit team members and responsibilities
- Notify store management about audit dates
- Prepare audit tools and templates

1. SALES & CASH MANAGEMENT

Point of Sale (POS) Systems

- Verify POS system functionality and accuracy
- Check for proper user access controls and passwords
- Review transaction logs for unusual patterns
- Test cash register reconciliation procedures
- Verify backup systems and data recovery procedures
- Check integration with inventory management system

Cash Handling Procedures

- Observe cash handling practices during operations
- Verify daily cash counting procedures
- Check cash drawer limits and authorization levels
- Review cash deposit procedures and timing
- Verify segregation of duties in cash handling
- Check petty cash management and documentation
- Review cash shortage/overage reporting procedures

Sales Documentation

- Verify completeness of sales invoices and receipts
- Check numerical sequence of sales documents
- Review credit note and return procedures
- Verify GST invoice compliance and formats
- Check customer return and exchange policies
- Review gift card and loyalty program management



2. INVENTORY MANAGEMENT

Physical Inventory

- Conduct sample physical inventory counts
- Compare physical counts with system records
- Investigate significant variances
- Review inventory adjustment procedures
- Check damaged and obsolete inventory handling
- Verify high-value item security measures

Inventory Controls

- Review goods receiving procedures
- Check vendor invoice matching with purchase orders
- Verify inventory tagging and labeling systems
- Review stock rotation (FIFO/LIFO) practices
- Check inventory reorder levels and procedures
- Verify stock transfer documentation between locations

Loss Prevention

- Review shrinkage analysis and trends
- Check CCTV coverage and monitoring procedures
- Verify electronic article surveillance (EAS) systems
- Review employee bag checking procedures
- Check customer and employee theft prevention measures
- Verify incident reporting procedures

3. LEGAL & REGULATORY COMPLIANCE

Business Licenses and Permits

- Shop and Establishment License validity
- GST registration certificate and compliance
- Food Safety and Standards Authority of India (FSSAI) license
- Fire safety certificate and NOC
- Pollution Control Board clearance (if applicable)
- Municipal trade license
- Labor license and contractor license (if applicable)

Tax Compliance

- GST return filing status and accuracy
- Input tax credit reconciliation
- TDS compliance for applicable transactions
- Professional tax payments
- Property tax payments (if applicable)
- Review tax audit requirements and compliance

Labor Law Compliance

- PF and ESI registration and contributions
- Minimum wage compliance
- Working hours and overtime regulations
- Employee safety and welfare measures
- Maternity benefit compliance
- Contract labor regulations compliance
- Gratuity provisions and compliance



4. FINANCIAL CONTROLS & ACCOUNTING

Revenue Recognition

- Review sales cut-off procedures
- Verify revenue recognition policies
- Check for proper recording of discounts and promotions
- Review layaway and advance payment handling
- Verify gift card liability recording
- Check commission and incentive calculations

Expense Management

- Review expense authorization procedures
- Verify supporting documentation for expenses
- Check utility bill payments and reconciliation
- Review rent and lease payment compliance
- Verify maintenance and repair expense controls
- Check advertising and promotion expense approvals

Bank & Cash Reconciliation

- Review bank reconciliation procedures and frequency
- Check for outstanding items and their follow-up
- Verify cash book maintenance and accuracy
- Review cheque and payment authorization controls
- Check electronic payment system controls
- Verify inter-branch/inter-company transactions



5. HUMAN RESOURCES & PAYROLL

Employee Records

- Verify employee documentation and KYC compliance
- Check employment contract completeness
- Review background verification procedures
- Verify salary structures and grade definitions
- Check employee benefit administration
- Review performance appraisal systems

Payroll Controls

- Verify payroll calculation accuracy
- Check statutory deduction compliance
- Review overtime calculation and approval
- Verify bonus and incentive calculations
- Check payroll journal entries
- Review payroll reconciliation procedures

Attendance & Time Management

- Review attendance recording systems
- Check leave management procedures
- Verify shift scheduling and coverage
- Review time-off request approvals
- Check holiday and overtime policies
- Verify biometric/attendance system functionality



6. INFORMATION TECHNOLOGY & DATA SECURITY

System Security

- Review user access controls and permissions
- Check password policies and compliance
- Verify software licensing compliance
- Review data backup and recovery procedures
- Check antivirus and security software updates
- Verify network security measures

Data Management

- Review customer data protection measures
- Check employee data confidentiality controls
- Verify financial data security procedures
- Review data retention and disposal policies
- Check system integration and data accuracy
- Verify disaster recovery plans

7. CUSTOMER SERVICE & SATISFACTION

Service Standards

- Review customer service policies and procedures
- Check complaint handling and resolution processes
- Verify warranty and after-sales service procedures
- Review customer feedback collection systems
- Check staff training on customer service
- Verify accessibility compliance for differently-abled customers



Quality Assurance

- Review product quality control measures
- Check supplier quality assessment procedures
- Verify product recall procedures (if applicable)
- Review customer satisfaction surveys
- Check service level agreement compliance
- Verify product information accuracy and labeling

8. ENVIRONMENT, HEALTH & SAFETY

Store Safety

- Review fire safety equipment and procedures
- Check emergency evacuation plans and drills
- Verify first aid facilities and training
- Review workplace safety measures
- Check CCTV system functionality and coverage
- Verify security alarm systems

Health and Hygiene

- Review cleanliness and sanitation procedures
- Check pest control measures and documentation
- Verify food safety compliance (if applicable)
- Review employee health and safety training
- Check washroom facilities and maintenance
- Verify compliance with COVID-19 protocols (if applicable)



Environmental Compliance

- Review waste management and disposal procedures
- Check plastic usage and ban compliance
- Verify energy conservation measures
- Review water usage and conservation
- Check noise pollution compliance
- Verify environmental clearance compliance

10. INTERNAL CONTROLS & RISK MANAGEMENT

Segregation of Duties

- Review key process segregation of duties
- Check approval hierarchies and limits
- Verify independent review and monitoring
- Review exception reporting procedures
- Check management oversight controls
- Verify periodic rotation of duties

Risk Assessment

- Review business risk identification processes
- Check risk mitigation strategies
- Verify insurance coverage adequacy
- Review fraud risk assessment
- Check business continuity planning
- Verify crisis management procedures



POST-AUDIT ACTIVITIES

Audit Findings Documentation

- Summarize all audit findings and observations
- Classify findings by risk level (High/Medium/Low)
- Prepare detailed recommendations for each finding
- Document management responses and timelines
- Prepare executive summary for senior management
- Schedule follow-up audit activities

Management Action Plan

- Review management's corrective action plans
- Verify reasonableness of proposed timelines
- Check resource allocation for remediation
- Schedule periodic progress reviews
- Document responsibility assignments
- Establish monitoring and reporting mechanisms

Audit Report Preparation

- Prepare comprehensive audit report
- Include methodology and scope details
- Present findings with supporting evidence
- Provide actionable recommendations
- Include management responses
- Set up follow-up audit schedule



REGULATORY UPDATES & COMPLIANCE CALENDAR

Monthly Reviews

- GST return filing status
- TDS compliance verification
- PF and ESI contribution payments
- Bank reconciliation completion
- License renewal tracking

Quarterly Reviews

- Statutory audit requirements
- Tax compliance verification
- Insurance policy renewals
- Vendor performance evaluation
- Risk assessment updates

Annual Reviews

- License and permit renewals
- Annual compliance verification
- Policy and procedure updates
- Staff training requirements
- System upgrades and improvements

